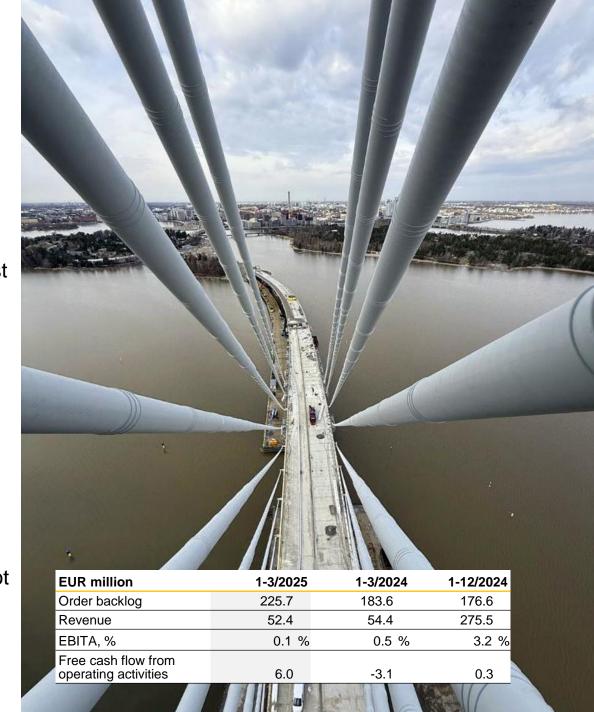


# ORDER BACKLOG GREW IN STRATEGICALLY IMPORTANT AREAS

- EBITA profitability in Q1 was 0.1% (0.5%)
  - Seasonally the weakest quarter of the year
  - EBITA EUR 0.1 (0.3) million, close to the level of the comparison period
  - Efficient operations, selective tendering, and a flexible cost structure
- Revenue in Q1 decreased by 3.6% year-on-year
  - Revenue in Sweden EUR 7.5 million, up 15%
- Order backlog EUR 225.7 million, up 28% from the year end
  - Additions to the backlog aligned with the strategic focus areas
  - EUR 153 million of the backlog allocated to 2025
  - Swedish operations account for EUR 20 million
- Trade policy developments in the operating environment are not expected to have a significant impact on Kreate's business development or profitability. The company's guidance remains unchanged.



# STRATEGY IN ACTION - HIGHLIGHTS FROM THE FIRST QUARTER

## WE MUST:

- BE THE BEST PLACE FOR THE BEST INFRASTRUCTURE EXPERTS
- BE THE MOST DESIRABLE INFRASTRUCTURE **PARTNER**
- BE AMONG THE LEADERS IN ALL OUR **BUSINESSES**
- **KEEP OUR PROCESSES AGILE**

Headcount continued to grow – successful key recruitments and strong focus on developing future talent through internships. Professional development remains a key theme – annual development discussions have been initiated in accordance with the company's HR calendar.

In March, we signed our sixth contract with the Finnish Transport Infrastructure Agency for the Helsinki-Riihimäki project. In Sweden, we also advanced from subcontractor to main contractor in a significant project. Our Client Net Promoter Score (NPS) was 84.

In Sweden, our operations have expanded to include rock, concrete, foundation, and earthworks construction. The transition of the first phase of the Tampere railway yard project to the implementation phase demonstrates our growing capability to manage large-scale projects

We are selective and precise in our tendering process. The Swedish organisation has been strengthened to support growth: Kenneth Wahlqvist has started as Managing Director of Kreate Sverige, and responsible persons have been appointed for new business areas and support functions.





# HIGHLIGHTS FROM THE FIRST QUARTER



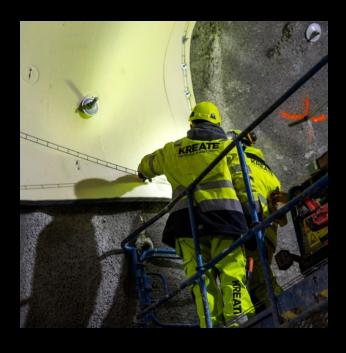
#### Recycled anti-slip sand back to use

In January, Kreate received End-of-Waste (EoW) status for anti-slip sand screened at its own circular economy site. Kreate is believed to be the first operator in the construction sector in Finland to receive, process, and sell recycled anti-slip sand.



### Progress on the Helsinki-Riihimäki project

In February, bored piles were cast for the underpass bridge at Ainola station. In March, Kreate signed the latest contract agreement for the project. The combined value of the six contracts amounts to nearly EUR 60 million.



#### **Multiple wins for Kreate Sverige**

The long-standing cooperation with infrastructure builder Implenia Sverige AB continued as the companies agreed on a contract for the tunnel entrances and other concrete structures of the Ersmark tunnel. The agreement expands Kreate's geographical area of operations beyond southern Sweden.

# MARKET OUTLOOK IMPROVING IN THE SHORT TERM, POSITIVE IN THE LONG TERM



#### Market development



#### Outlook

- Very strong market
- Strengthening market
- → Stable market
- Weakening market
- Very weak market



# INTEREST RATE DEVELOPMENT SUPPORTS INVESTMENTS

POTENTIAL IMPACTS OF TRADE POLICY DIFFICULT TO ASSESS



# INFLATION AND INTEREST RATES

Cost level remains stable. In January–March, policy rates were cut twice. The key policy rate at the end of March was 2.5%.



# INDUSTRIAL INVESTMENTS

Industrial companies are willing to invest, but final investment decisions are lacking. Uncertainty in the operating environment may delay decision-making.



# TRANSPORT INVESTMENTS

Appr. EUR 3+1 billion from the Government for transport investments – tendering in H2/2025 and implementation in 2026 →



# KREATE'S LARGEST PROJECT ENTERS IMPLEMENTATION PHASE

MAKES EXTENSIVE USE OF KREATE'S EXPERTISE

#### IN DEVELOPMENT PHASE - NOT YET IN ORDER BACKLOG

TAMPERE RAIL YARD (THE REMAINING PART)

Alliance model, with Kreate as the sole construction partner.

The total project budget is appr. EUR 200 million, of which EUR 40 million for the

first-phase works has already been recorded in the order backlog.

Construction began in spring 2025 with the first-phase works. The total construction period is estimated to last 4-6 years.

#### EASTERN SECTION OF THE VANTAA TRAMWAY

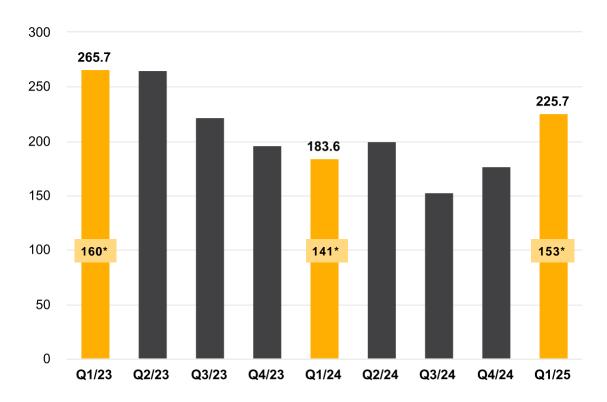
Alliance model, with the client-side alliance formed by a consortium of Kreate and GRK Suomi, each holding equal shares. Kreate's share amounts to approximately EUR 105 million, with potential additional options.

The development phase is currently underway. Construction is expected to begin after the development phase in 2025, with commercial operations targeted for 2029



# ORDER BACKLOG GREW BY 28% WITH PROJECTS WELL ALIGNED WITH KREATE'S PROFILE

#### Order backlog Q1/23 - Q1/25, EUR million



<sup>\*</sup> Expected to be realised during the financial year

- Order backlog at the end of March: EUR 225.7 million
  - Change from end of December: 27.8%
  - Change from a year earlier: 22.9%
- In Q1 2025, new projects were secured totaling approximately EUR 87 million, including:
  - The first-phase works of the Tampere rail yard project, around EUR 40 million
  - Projects in Sweden exceeding EUR 16 million
  - Bridge projects exceeding EUR 15 million
- It is estimated that EUR 153 (141) million of the order backlog will be realised during the 2025 financial year, of which EUR 20 million relates to projects in Sweden.
- The order backlog does not include the potential implementation phases of projects currently in the development phase.



# LONG-TERM OUTLOOK IS POSITIVE



# **MILITARY MOBILITY**

The need for and importance of rail, road, port and airport infrastructure to the northern and western borders is increasing.



# **URBANIZATION**

Urbanisation means denser and more challenging construction and more rail traffic.



# **GREEN TRANSITION**

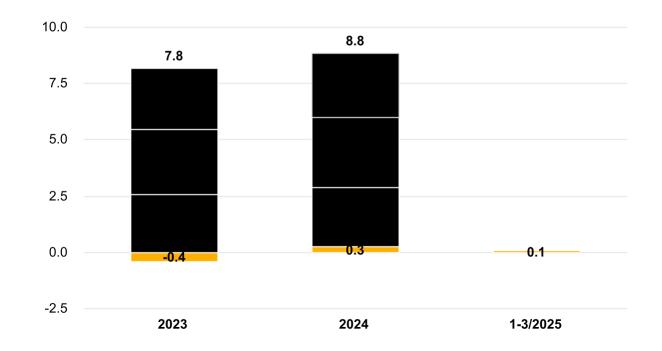
Total investments in 2025 are forecast\* to increase to 8.5 BEUR. Construction is estimated to account for appr. 15–40% of these investments. The portal\* contains plans totaling ~ 300 BEUR.



# EBITA CLOSE TO THE LEVEL OF THE COMPARISON PERIOD

- In January–March, the EBITA margin declined year-on-year to 0.1% (0.5%)
  - EBITA EUR 0.1 million (0.3 million) in absolute terms.
- Positive EBITA profitability
  - Seasonally weak quarter
  - Efficient operational performance
  - Flexible cost structure
  - Selectivity in tendering activities

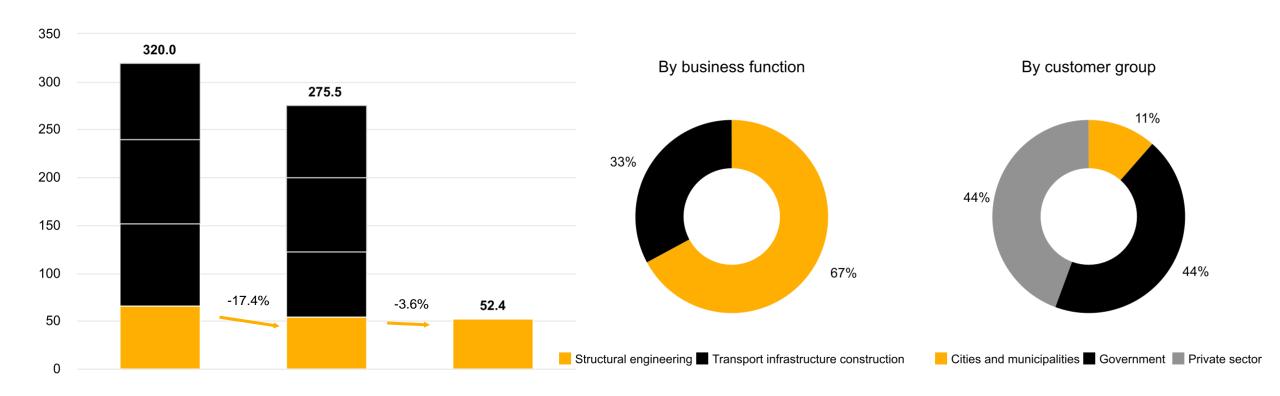
#### **EBITA**, EUR million





# REVENUE EXPECTED TO BE WEIGHTED TOWARDS END OF THE YEAR

# Revenue, EUR million Revenue distribution 1-3/2025



change from the same quarter in the previous year



# PERSONNEL AND EXPERTISE AT THE CORE OF SUSTAINABILITY

#### SUSTAINABILITY REPORT PROVIDES A COMPREHENSIVE OVERVIEW

#### **Building with passion**

Employee satisfaction

Occupational safety and safety culture

Increasing competence

Responsible employer

#### Reducing our footprint

Minimizing the impact of construction

Tackling climate change

## **Increasing our handprint**

Sustainable and safe solutions

Infrastructure projects supporting megatrends

Corporate responsibility

#### **Highlights 2024**

**49** eNPS

11.3
Combined accident frequency

71 trainees

-50%

Target 2030: scope 1 + 2 emission increase relative to revenue

Target 2045: Climate neutral (scope 1 + 2 CO<sub>2</sub>e)

**82**Client NPS

>25 %

Target: Operations in the rail environment, share of Group's revenue in 2025–2030



# **Sustainability report**

Take a closer look at Kreate's sustainabilityrelated impacts, risks, and opportunities, as well as its strategy and business model.



# SUMMER BRINGS TRAINEES TO THE CONSTRUCTION SITES

# GUIDANCE AND OCCUPATIONAL SAFETY ARE OF PARTICULAR IMPORTANCE

#### **Building with passion**

Employee satisfaction

Occupational safety and safety culture

Increasing competence

Responsible employer

#### Reducing our footprint

Minimizing the impact of construction

Tackling climate change

# **Increasing our handprint**

Sustainable and safe solutions

Infrastructure projects supporting megatrends

Corporate responsibility

## Highlights Q1 2025

10.3 Combined

accident frequency

Client NPS

**4.0** observations per person

**21 %** observations from projects

771 tn

(scope  $1 + 2 CO_2e$ )

84 34 %

share of Group's revenue from the rail environment operations





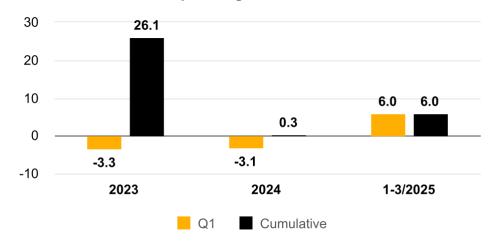
# **KEY FIGURES**

EUR million	1-3/2025	1-3/2024	1-12/2024
Order backlog	225.7	183.6	176.6
Revenue	52.4	54.4	275.5
EBITDA	1.7	1.6	15.3
EBITDA, %	3.2%	3.0%	5.5%
EBITA	0.1	0.3	8.8
EBITA, %	0.1 %	0.5%	3.2%
Operating profit	0.0	0.2	8.7
Operating profit, %	0.0 %	0.4%	3.2%
Result for the period	0.1	-0.6	4.6
Return on capital employed, %	12.9%	11.5%	13.1%
Free cash flow from operating activities	6.0	-3.1	0.3
Net working capital	-3.3	-7.0	2.7
Net debt	24.4	20.9	29.9
Net debt/EBITDA, rolling 12 months	1.6	1.4	2.0
Equity ratio, %	35.7%	34.9%	33.2%
Earnings per share, diluted, €	0.01	-0.06	0.49
Personnel at the end of the period	524	445	511

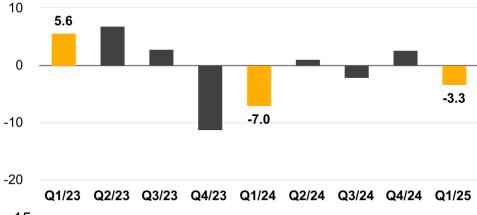


# CASH FLOW DRIVEN BY IMPROVED NET WORKING CAPITAL

#### Free cash flow from operating activities, EUR million



#### Net working capital, EUR million



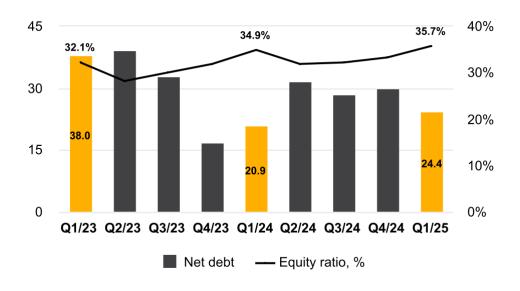
- Operational cash flow in January-March amounted to EUR 6.0 million (-3.1 million).
- The change in net working capital improved cash flow by EUR 6.0 million compared to Q4/2024.
- Net investments in January-March totaled EUR 0.4 million (1.0 million).
- At the end of March 2025, net working capital stood at EUR -3.3 million (-7.0 million). The company's long-term target is to maintain net working capital at around zero.
- The healthy level of working capital is supported by systematic and successful liquidity and risk management at the project level.



# INTEREST-BEARING NET DEBT AT A NORMAL LEVEL

- Kreate's interest-bearing net debt on 31 March 2025 was EUR 24.4 (31 March 2024: 20.9) million
- The change in working capital is the most significant factor behind the increase in net debt compared to the previous year and the decrease compared to the previous quarter.
- Net debt/EBITDA was 1.6 (1.4)
- Interest-bearing debt amounted to EUR 35.8 million on 31 March 2025, of which EUR 3.0 million constituted issued commercial papers
- Equity ratio was 35.7% on 31 March 2025 (31 March 2024: 34.9%)

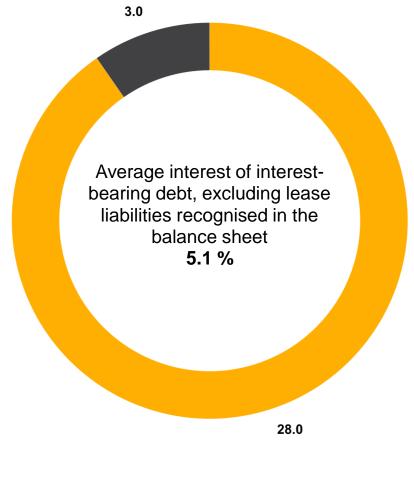
# Interest-bearing net debt (EUR million) and equity ratio (%)



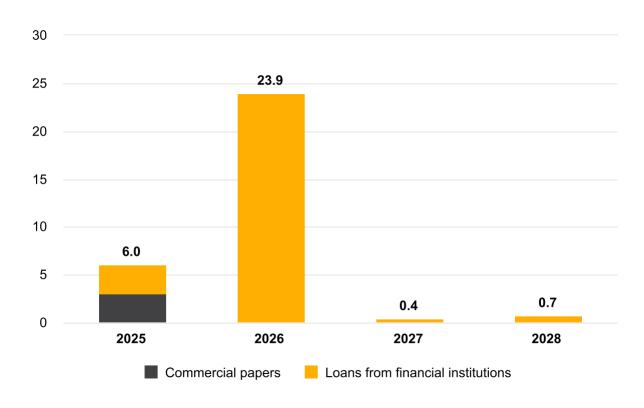


# **INTEREST-BEARING DEBT – MATURITY AND AVERAGE INTEREST**

Loan portfolio on 31 March 2025, EUR million



Repayment schedule for interest-bearing debt on 31 March 2025, EUR million





# **GUIDANCE FOR 2025 UNCHANGED**

Kreate estimates that its revenue in 2025 will grow and be in the range of EUR 290–310 million (2024: EUR 275.5 million) and EBITA will increase and be in the range of EUR 9–11 million (2024: EUR 8.8 million).

Justifications: The company's guidance is based on the order backlog expected to be realised in 2025 at the turn of the year and the company's estimate of the likely transfer of projects under development to the order backlog starting from spring 2025. The company will continue to offer projects selectively and grow in the Swedish market, which is expected to improve profitability.

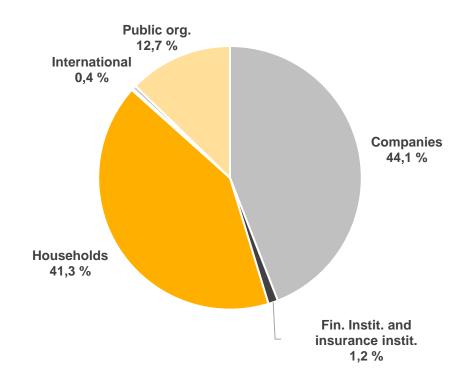


# THE FUTURE IS BUILT TODAY



# **KREATE'S SHAREHOLDERS ON 31 MARCH 2025**

# SHAREHOLDERS BY SECTOR



	Shareholder	Shares	% of shares
1	Harjavalta Oy	1 783 689	19,85
2	Tirinom Oy	1 000 000	11,13
3	Ilmarinen Mutual Pension Insurance Company	425 000	4,73
4	Valtonen Seppo Timo Johannes	407 752	4,54
5	Varma Mutual Pension Insurance Company	359 000	4,00
6	Säästöpankki Small Cap Mutual Fund	335 678	3,74
7	Rantala Sami Kalle Antero	273 534	3,04
8	Inkala Tero Antero	208 396	2,32
9	Elo Mutual Pension Insurance Company	180 000	2,00
10	Veritas Pension Insurance Company Ltd.	175 000	1,95
11	Salminen Juha Petri	160 512	1,79
12	Eai Kreate Holding Oy	113 203	1,26
13	Neva-Aho Ronnie	100 519	1,12
14	Tradeka-Sijoitus Oy	90 261	1,00
15	Kreate Group Oyj	90 000	1,00
16	OP-Henkivakuutus Oy	89 222	0,99
17	Prirock Oy	69 908	0,78
18	Kulmala Teuvo Kalle Olavi	67 966	0,76
19	Karjalainen Jarmo Juhani	65 580	0,73
20	Hat Invest Oy	58 588	0,65
	TOP 20 TOTAL	6 053 808	67,38
	ALL SHARES TOTAL	8 984 772	100,0

